

SUMMARY OF PROGRESS
ECONOMIC DEVELOPMENT & DIVERSITY COMPLIANCE DEPARTMENT
SUPPLIER DIVERSITY OUTREACH PROGRAM
REPORTING PERIOD: AUGUST 4, 2022 - SEPTEMBER 8, 2022

The Economic Development & Diversity Compliance Department (EDDC) oversees the District's Supplier Diversity Outreach Program (SDOP). It is governed by School Board of Broward County Policy 3330 - Supplier Diversity Outreach Program and related Standard Operating Procedures. Policy 3330 was adopted to remedy the ongoing effects of identified marketplace discrimination that continue to adversely affect the participation of Emerging/Small/Minority/Women Business Enterprises (E/S/M/WBE) in District procurement opportunities. As EDDC continues to serve as a conduit to ensure inclusive procurement activity, we are implementing additional activities to fortify the target market.

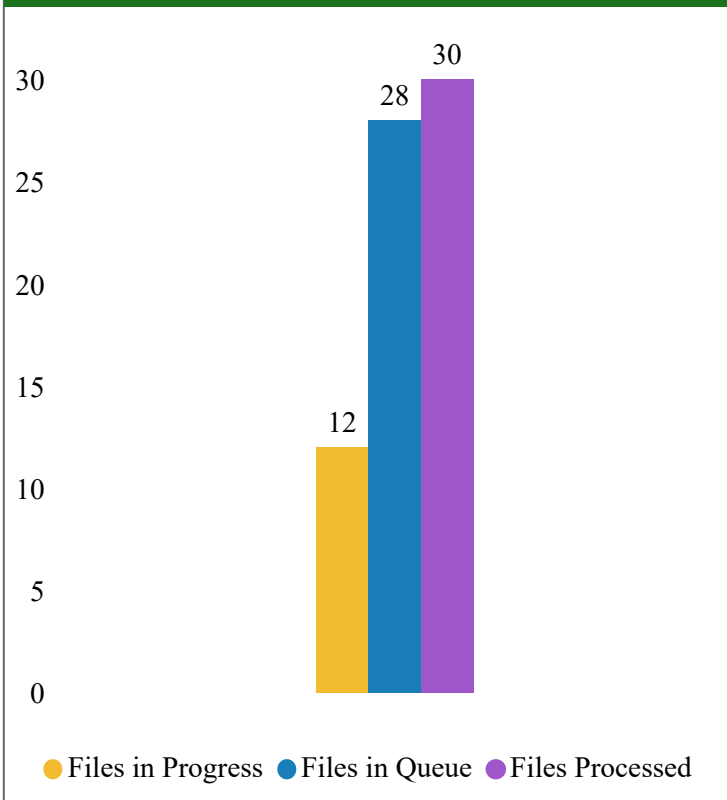
The summaries and illustrations below provide an update on the continual progress of SDOP for the August 4, 2022 - September 8, 2022 reporting period.

CERTIFICATION SECTION

449

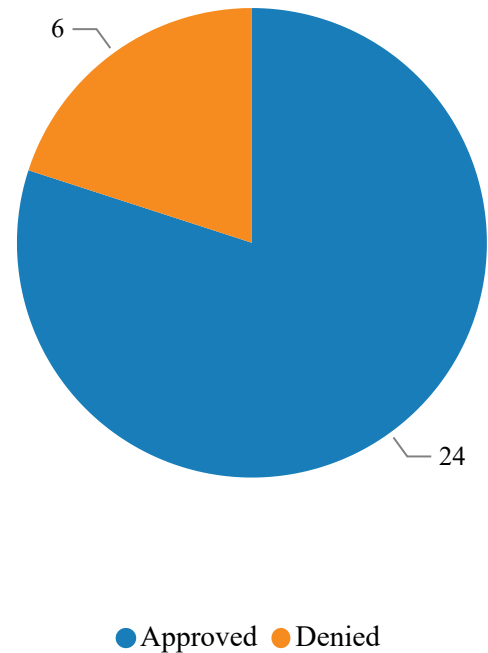
Total Certified Firms

CERTIFICATION ACTIVITIES



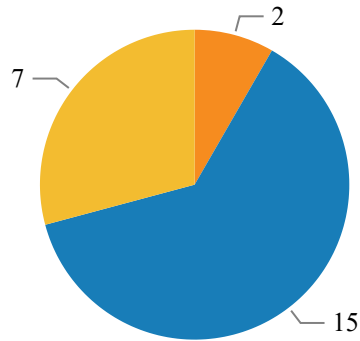
The "Files in Progress" consist of new certifications and renewal activity.

CERTIFICATION FILES PROCESSED



This is a breakdown of the thirty (30) files processed.

APPROVED APPLICATIONS



● New Certifications ● Renewals ● Tri-County Reciprocal

This is a breakdown of the twenty-three (23) approved certification applications.



APPLICATION DENIALS



● Did Not Meet Significant Business Presence Requirement ● Exceeded Size Standard

The four (4) firms denied as a result of not meeting the Significant Business Presence requirement were not based in the Tri-County area.

COMPLIANCE SECTION

Under this reporting period, there was a total of twelve (12) solicitations with assigned Affirmative Procurement Initiatives (API) evaluated.

TYPES OF SOLICITATIONS ADVERTISED

14
Invitations to Bid

TOTAL SUBMITTALS REVIEWED

36
Total

Of the twelve (12) solicitations advertised, compliance evaluated sixty-nine (69) solicitation submittals to assess the outcome and effectiveness of each assigned API.

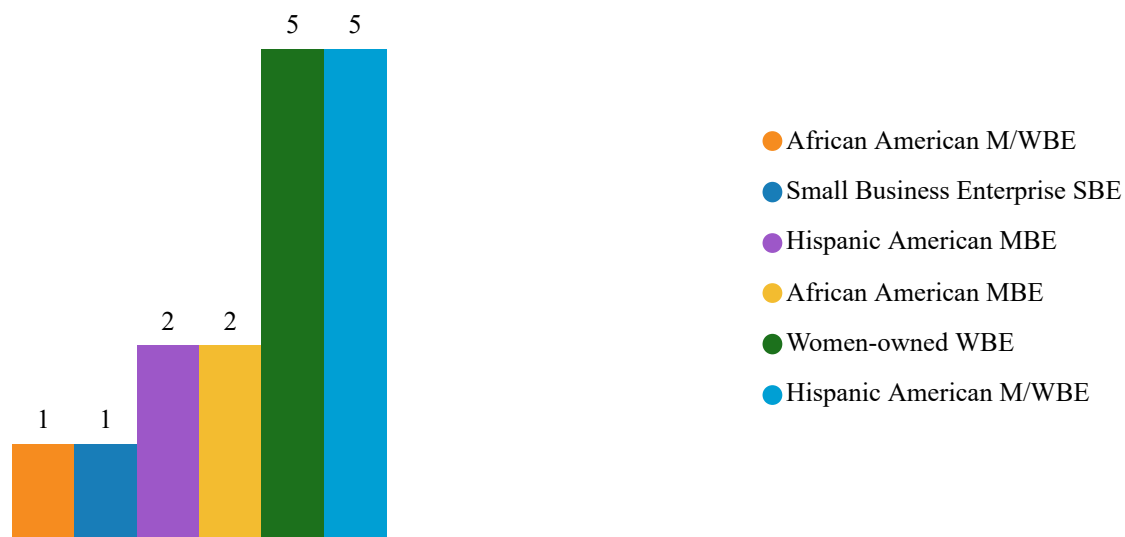
Analysis of Solicitation Submittals Reviewed

The analysis captures the prime bidders by certification status and the M/WBE prime and sub participation included within the proposals evaluated.

ANALYSIS OF PRIME BIDDERS**S/M/WBE PRIME SOLICITATION SUBMITTALS & AWARDS & SUB COMMITMENTS**

Ethnicity & Gender	# of Prime Submittals	# of Primes Awarded	# of Subs Proposed	# of Subs Based on Award
African American M/WBE	0	0	1	0
African American MBE	4	3	2	1
Asian American M/WBE	0	0	0	0
Asian American MBE	0	0	0	0
Hispanic American M/WBE	4	1	5	1
Hispanic American MBE	4	1	2	0
Small Business Enterprise SBE	0	0	1	0
Women-owned WBE	1	0	5	3
Total	13	5	16	5

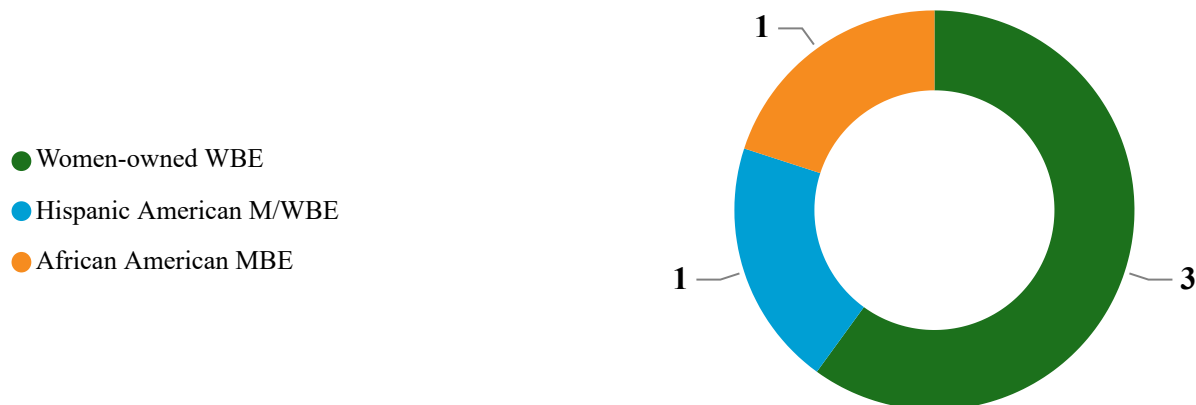
M/WBE SUBS PROPOSED IN SOLICITATION SUBMITTALS



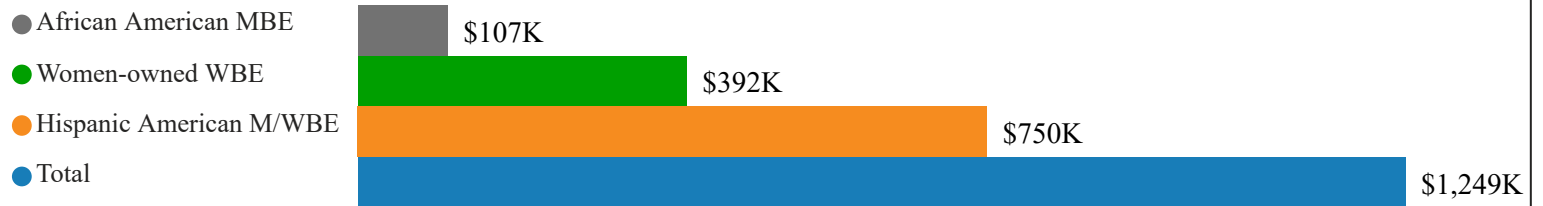
TOTAL M/WBE PROPOSED SUBS IN SOLICITATION SUBMITTALS

16
Total

M/WBE SUBS BASED ON AWARDS



M/WBE SUB COMMITMENT AMOUNTS BASED ON PRIME AWARDS



A total of five (5) M/WBE sub firms were included on awarded contracts in the reporting period.

M/WBE PRIME & SUB PARTICIPATION LEVELS

Subs

16

Primes

13

29

Total M/WBE Participation
Levels

SMART PROGRAM UPDATES

SMART bond program construction projects are competitively solicited using the Invitation to Bid (ITB) procurement method. Attendance at scheduled Pre-Bid meetings is mandatory to be deemed eligible to bid on the respective project. Of the twenty (20) unique firms attending SMART Pre-Bid meetings, twelve (12) or sixty percent (60%) were S/M/WBE certified.

2

of SMART Pre-Bid Meetings

ROOFING COMMITTEE UPDATE

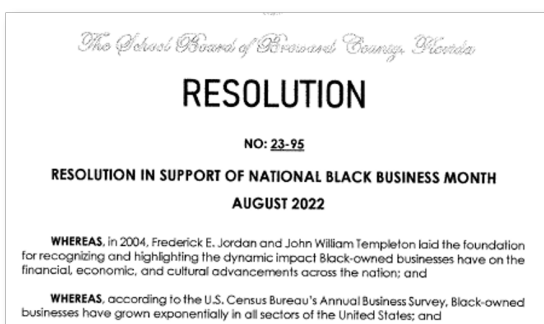
As a part of the AECOM Roofing Committee, the AECOM M/WBE Inclusion Team continues its efforts to enhance the process of reviewing M/WBE quotes to increase the participation and utilization of local suppliers on District roofing projects. The team is in the process of planning an outreach event including minority and women-owned roofing suppliers to address pricing concerns and share upcoming opportunities as the conclusion of the current allocation of roofing carve-out projects approaches. The focus is to ensure a comprehensive understanding of the project scope in an effort to generate more competitive pricing.



SDOP SMALL/LOCAL BUSINESS SPOTLIGHTS

The Economic Development & Diversity Compliance (EDDC) department is committed to spotlighting the District's Small/Minority/Women Business Enterprises suppliers throughout this year's national awareness months. In honor of National Black Business Month (August 2022), Board Member Daniel Foganholi sponsored a resolution at the August 17, 2022 Regular School Board Meeting. Resolution No: 23-95 supports National Black Business Month and the significant financial, economic, and cultural impact African American owned firms make nationwide.

In tandem, Board Member Foganholi created a [video](#), featured on The District homepage, in support of Black Business Month and the District's commitment to diversify procurement opportunities through the BCPS Supplier Diversity Outreach Program.



As a result of EDDC's ongoing emphasis to increase participation and utilization of African American firms, we would like to highlight two firms recently awarded contracts:

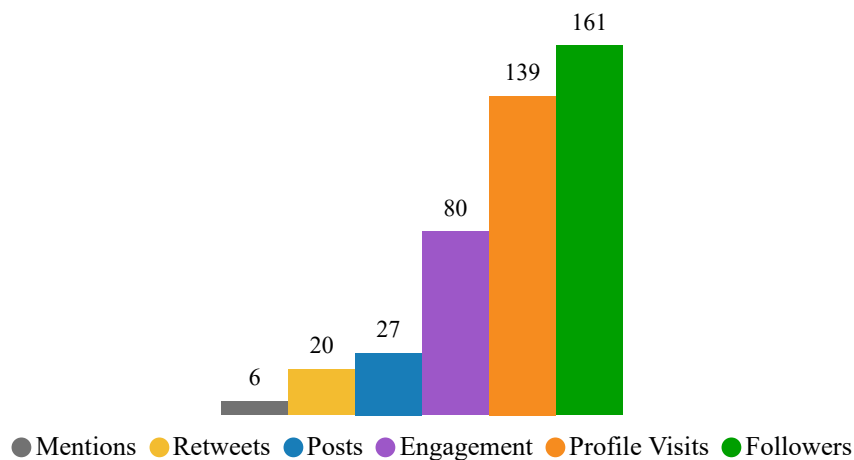
- A.C.T. Services FY19-086C Nob Hill Elementary School Renovations
 FY22-039 Parkside Elementary School
- All Site Construction, Inc. YF22-269 Pompano Beach High School

OUTREACH/MARKETING SECTION

o Social Media Communication

The implementation of social media communication to the EDDC marketing channels has broadened connectivity with the business community and economic development partners. EDDC has a growing following and frequency of engagement on the *Twitter* social media platform. Tweet impressions amount to the number times users saw a tweet, and during the reporting period, a total of 2,900 impressions occurred. The EDDC engagement rate was 3.80% which includes user clicks, retweets, replies, follows, and likes. The cross-industry benchmark for engagement rate is .05% on Twitter. Follow us on *Twitter* at @BCPSEDDC.

TWITTER ACTIVITY

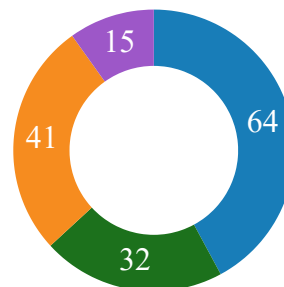


o Targeted Outreach

EDDC continued to market District and local opportunities to E/S/M/WBEs in the tri-county market and assist firms in seeking to engage in local economic development opportunities. The constant objective of EDDC is to increase the participation of certified firms as primes and subs across all industry categories: Construction, Professional Services, Contractual Services and Commodities.

TARGETED MARKETING ACTIVITIES

- Solicitation Notification Campaigns
- INT-EX Community Meetings
- Targeted Email Marketing
- One-on-One Technical Assistance



SDOP MANAGEMENT SYSTEM IMPLEMENTATION

EDDC successfully implemented the Vendor Management, Contract Compliance, Outreach, and Event Management modules. We have full reporting capability of contract data with assigned Affirmative Procurement Initiatives (APIs) as we continue to acquire sub-vendors data in the system. Currently, EDDC is entering the final phase of the SDOP Management System (SMS) which includes the Certification Management and Online Application modules. Suppliers currently certified, in the B2GNow platform, by the Miami-Dade and Palm Beach School Districts, as well as Broward, Miami-Dade, or Palm Beach County government, will use this feature for Reciprocal Certification with BCPS. The target completion date for implementation of the Certification and Online Application management component is FY'23 Q1.

Tri-County Reciprocal Certification Management and Online Application Modules Implementation Timeframe: FY'23 Q1

Total Project Completion Status	73%
• Certification Management	62%
• Online Application	56%
• Data Migration/Tracking Records	100%